

Terms of Reference
Sector Leader- Healthcare & Nutrition

Background

TARU was established in 1990 as an institution with trans-disciplinary expertise to engage with India's development challenges. In 1996, it was incorporated as TARU Leading Edge under the Companies Act, offering a commitment of cutting edge research and contextualized consulting services to its clients. TARU's expertise has been in Disaster Risk Management & Climate Change, Governance & Institutions, Natural Resource Management, Social Development, Livelihood, Urban Development, Water, Sanitation & Hygiene; Health, CSR, etc. TARU has undertaken policy analysis, strategy development, action research, technical assistance, programme design; project management support, assessments, and evaluations. TARU's clients include corporate, grassroots institutions, INGOs, bilateral and multilateral organizations, as well as States and Central Government.

The last two decades have seen TARU working on a range of institutional, financial, economic, social and technical issues across diverse public systems, cultures and corporate formations in more than a third of rural and urban domains of India. TARU also works in South Asian countries like Nepal, Bangladesh and Myanmar. The organization is committed to quality, accuracy and succinctness in its consulting and advisory services. The TARU team of professionals have extensive national and international experience, along with a strong network of advisors, consultants, partner institutions, associations from different parts of the world.

TARU has been working in health and nutrition sector on range of issues including maternal and child health, disease surveillance especially in disaster and climate change context; preventive health, occupational health risk, etc. within urban and rural settings. TARU now embarks on a new journey expanding its reach, capacity and business while retaining its core agenda of providing transformative solutions to development challenges especially in health and nutrition sector.

The Sector Leader is expected to play a key role through leading TARU initiatives in health and nutrition sector especially in business development, project execution, networking and partnership building, client relations, knowledge management, team management, monitoring of activities, etc. TARU is therefore considering to engage a Sector Leader to provide necessary support to its health and nutrition operations initiative at national, regional and state levels.

Tasks

The specific tasks to be undertaken are:

- Develop national and regional business plans for implementation in sync with organizational vision
- Lead in business development activities against the specified targets.
- Lead in concept/proposal development, project implementation, project reports, and monitoring of activities and milestones
- Support in project team/staff hiring, managing and mentoring them
- Effectively position the organization as the preferred partner of the clients and donors. Liaise and maintain client, stakeholder and media relations
- Build the profile of organization in health and nutrition through program and advocacy initiatives
- Represent the organization at various forums including at lectures, conferences, workshops, bid meetings, and other events.
- Support in partnership building with Clients, Donors, NGOs, Technical Organization, CBOs, Collectives, etc.
- Lead in knowledge management through writing stories, blogs, articles in newspapers/journals, etc.
- Develop innovative concept, position papers, and terms of references related to operation
- Work closely with other practices, sectors and regional units in operationalizing agreed plans and strategies. Support them with logistics and technical inputs.
- Hold self-accountable for making decisions, managing resources efficiently, achieving and role modeling organizational values
- Conduct field visits to the project sites and identify strengths/weaknesses in program implementation and provide feedback and technical assistance to improve both individual and institutional performances for effective outcomes.

- Keep up-to-date with the work of all of the project teams, as well as the organization as a whole, in order to provide timely information to senior TARU staff.
- Aligning work style with established work culture and leadership team
- Any other related activities, as assigned.

Qualification

- Post Graduate or Professional degree in Public Health with MBA, or any other discipline relevant to this role from reputed institutes
- At least minimum 8-12 years' experience in the health and nutrition sector especially with national and international organizations. Experience of business development will be an advantage.
- Demonstrated leadership, management, advisory skills.
- Preference for technical skills in health system planning and management, health economics and financial modelling of health systems, health related trainings, health policy and management, health research, biostatistics, socio-medical sciences, health promotion and disease prevention, including sub-sector knowledge of child, neonatal or maternal health care, nutritional care, wellness, non-communicable diseases, etc.
- In-depth knowledge of global and national health and nutrition issues reflected in articles, papers and technical documents published.
- Ability to conceptualize, innovate, plan and execute ideas, as well as to impart knowledge and skills
- Capacity to develop work plans, budgets, funding proposals.
- Proven skills in project management, quality assurance, setting standards, and monitoring.
- Understanding of social mobilization and behaviour change communication related to health and nutrition
- Demonstrated experience in actively participating in debates and influencing policies
- High personal & professional integrity. Team player and ability to work under pressure and meeting deadlines. Problem solving attitude. Experience of managing teams and logistics
- Excellent networking and partnership building skills.
- Good analytical and knowledge management skills including writing, analytical and presentation skills
- Excellent fluency in English and regional languages would be added advantage. Able to communicate clearly and sensitively with internal and external stakeholders.

Reporting line

The Sector Leader will report to Director & Practice Leader, Policy and Public Services.

Location

New Delhi

CTC

Attractive. The remuneration shall not be a constraint for the deserving candidate.

Apply

Candidates can mail their CV with three references and sample of publications to **Prince Francis at hr@taru.org**

In order to ensure that your application is sorted correctly, please clearly mention the title and location of the post in the subject line of your e-mail/application.

Only shortlisted candidates will be contacted for the interview.